



Agenda
Port of San Luis II Commercial Facility
Yuma, AZ 85364
March 20, 2012
10am

1. Introductions
2. Discussion
 - A. Study Purpose and Need
 - Position Yuma County economically for future trade options
 - Expand the Yuma Community's market share with Agriculture products
 - Maximize the Yuma's strategic location in the World Trade Market
 - Maximize Trade with Mexico
 - Make better use of the Union Pacific Railroad that passes through Yuma
 - B. Rail/Terminal Alternatives:
 - Identifying short line freight rail opportunities
 - Intermodal facility Container –on-Flatcar (COFC)/ Trailer-on-Flatcar (TOFC)
 - Unit train facility attached to a consolidation center
 - Carload facility
 - Industrial park
 - Bulk transload/team tracks
 - Warehousing
 - Identifying long term freight rail opportunities if a deep sea port at Punta Colonet is constructed
 - Terminal requirements
 - C. Identify the preferred location for a rail crossing into Yuma County
 - Draw rail alignments on the map
 - D. Questions that will help us with the Study (see Attachment 1)



ATTACHMENT 1
Rail Study Questionnaire:

Name: _____

Organization: _____

Email address: _____

Telephone: _____

- 1) From your perspective, what drives the amount of freight that crosses the border at San Luis POE II?
- 2) From your perspective, is the volume of trucks crossing at San Luis II meeting the original envisioned expectations?
- 3) What could increase volumes in the future?
- 4) What are the strengths, weaknesses, opportunities, threats of the border crossing?
- 5) What trends do people perceive in trade with Mexico?
- 6) People are building stuff near the border. What are they planning to build and why?
- 7) What have you heard about properties along the AZ border being purchased for use as distribution centers? What is the status of this? Why would this be a promising place to build distribution centers?
- 8) Do you believe that a rail crossing into Mexico would be warranted? Why or why not?
- 9) What Customs, Animal and Plant Health Inspection (APHIS), etc. activities would need to happen at the border, or could trains travel in bound to another location and clear customs there?