1. Introductions

2. Discussion
   A. Study Purpose and Need
      • Position Yuma County economically for future trade options
      • Expand the Yuma Community’s market share with Agriculture products
      • Maximize the Yuma’s strategic location in the World Trade Market
      • Maximize Trade with Mexico
      • Make better use of the Union Pacific Railroad that passes through Yuma
   B. Rail/Terminal Alternatives:
      • Identifying short line freight rail opportunities
         ▪ Intermodal facility Container –on-Flatcar (COFC)/ Trailer-on-Flatcar (TOFC)
         ▪ Unit train facility attached to a consolidation center
         ▪ Carload facility
            • Industrial park
            • Bulk transload/team tracks
            • Warehousing
      • Identifying long term freight rail opportunities if a deep sea port at Punta Colonet is constructed
         o Terminal requirements
   C. Identify the preferred location for a rail crossing into Yuma County
      • Draw rail alignments on the map
   D. Questions that will help us with the Study (see Attachment 1)
Name: ________________________________

Organization: __________________________

Email address: __________________________

Telephone: ______________________________

1) From your perspective, what drives the amount of freight that crosses the border at San Luis POE II?

2) From your perspective, is the volume of trucks crossing at San Luis II meeting the original envisioned expectations?

3) What could increase volumes in the future?

4) What are the strengths, weaknesses, opportunities, threats of the border crossing?

5) What trends do people perceive in trade with Mexico?

6) People are building stuff near the border. What are they planning to build and why?

7) What have you heard about properties along the AZ border being purchased for use as distribution centers? What is the status of this? Why would this be a promising place to build distribution centers?

8) Do you believe that a rail crossing into Mexico would be warranted? Why or why not?

9) What Customs, Animal and Plant Health Inspection (APHIS), etc. activities would need to happen at the border, or could trains travel in bound to another location and clear customs there?